



International Trade Compliance Experts

The CilTax Strategy

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Outline

1. CiITax Background
2. CiITax Mission
3. CiITax Vision
4. CiITax Values
5. CiITax Services
6. CiITax Quality Policy
7. CiITax Advantage



Background

- Incorporated:
January 2007
- What's in the name CILTAX?
Customs Import Logistics and Tax
- Business Purpose:
To help the business community find solutions to import and export logistics and tax compliance challenges.



Opportunities

- Zambian economy investment opportunities
- Categories of tax incentives
 - Sector specific and Company specific
- Taking advantage of incentives in Zambia and benefiting from tax savings
- Import and Export challenges
 - Administration and Legal

CilTax Mission

- To satisfy our clients' needs by providing effective advisory, import and export logistics and tax compliance solutions through long-term partnerships based on integrity and ethical business practices.



CilTax Vision

- A leading consultancy recognized for excellence in international trade compliance solutions.



CilTax Values

- Highly professional
- Results oriented
- Client satisfaction
- Learning and growth
- Leadership



CilTax Services

1. Consulting
2. Logistical Support
3. Training



Consulting Solutions

- Client representation to revenue authorities on Tax matters
- Tax systems design and audit
- Tax policy representation to GRZ
- Asycuda Project Implementation

Consulting Solutions . . .

- Tax Advisory Services
- VAT refunds analysis
- Development Agreements
- Feasibility Studies

Logistical Support Solutions

- Import and Export entry processing management
- VAT and Duty Refunds Returns processing and payment follow ups
- Arranging meetings with relevant authorities

Logistical Support Solutions

- Reverse VAT Charge Agency/ Management
- Duty Drawback analysis and Coefficient computations
- Performance Management of the Supply Chain

Training Solutions

- Customs, Excise, Direct Taxes and VAT processes and procedures
- International and Regional Trade Agreements

CiTax Quality Policy

1 of 2

- The purpose of the CiTax Quality Policy is to guide CiTax Consultants and Staff in the delivery of services and to assure clients that their expectations will be met or exceeded.



CilTax Quality Policy

2 of 2

- In pursuing our vision and fulfilling our mission, CilTax Consultants will provide services in a manner that demonstrates professional competence and customer service excellence.
- For staff and our clients this means:
 - Exemplifying our values
 - Meeting or exceeding customer expectations
 - Delivering effective solutions
 - Building a company based on integrity and ethical business practices
 - Leadership in international trade compliance consulting



The CiTax Advantage

- Excellent contacts with Government
- Proven negotiation skills and tax resolution experience
- Integrity and ethical business practices
- Competitive rates focused on quality service and value for money



The CilTax Advantage . . .

- Experience in administration and business management
- Sound academic credentials
- In depth understanding of tax laws



CilTax People

Directors:

Kingsley K. Chanda, B.Sc., WCO

Chief Executive Officer

Experience:

- Fellow of the World Customs Organization (WCO)
- Former Commissioner, Customs and Excise, ZRA
- Former Southern and Eastern African Regional Chairman
- Former WCO Policy Committee Member



CilTax People

Chrispin Ntungu, Ph.D., CQPA

Director

Experience:

- Consulting
 - Strategic Planning, Business Planning, Quality Management, Organizational Development
- Management
 - Quality Services, Assessment & Taxation Department, City of Winnipeg
- Business Analysis
 - Manitoba Public Insurance
- Academic Instruction
 - Management and Business Studies, University of Manitoba, Canada
 - School of Agriculture, University of Zambia, Lusaka
 - Agribusiness, Natural Resources Development College



CilTax Office

CILTAX Limited

Plot 6054 Sibweni Road, Northmead,
P.O. Box 51432,
Lusaka, Zambia

Tel: +260 211 290313

Fax: +260 211 292744

Mobile: +260 977 770317

Web site: <http://www.ciltax.com>

